

## SIX ITEMS EVERY SUCCESSFUL COACH HAS

1. Passive streams of income. Whether it is books sales or keynote speaking engagements. Coaches gain income from a variety of methods.
2. A great support network. Whether their network consists of other coaches or professionals, everyone who is successful needs a supportive team. Mastermind groups are a definite plus.
3. Vision. They have plans to grow their business and work everyday towards doing just that.
4. A website. This is a coach's online brochure. Their storefront. An expensive website is not necessary, but an effective one is.
5. A mentor coach. Coaches know first hand the power of a coach. They do not just talk the talk, they walk the walk. Living by example is an important part of becoming a coach.
6. Training. Whether formal or not, every coach knows how the human mind operates and how to motivate others to their peak state.